

Leadership Presence:

Leading with Credibility and Connection

Overview

Learn how to come across with a strong, connected presence, communicating in ways that give you better results and better working relationships up, down, and around your organization. You'll learn specific behaviors that give you credibility and build rapport, making it easier to influence others, manage performance, and be seen as an effective leader. We'll use on-camera exercises and practice conversations with in-the-moment coaching and feedback. You'll leave the workshop knowing how to consistently come across with greater leadership presence.

This workshop is for leaders at any level and anyone who is looking to move into a leadership role.

Options

- 1 day class with 7 participants
- 2-facilitator option for larger groups
- Large group versions available with reduced coaching and camera time

Benefits for You

- Come across with more credibility and confidence in meetings, one-on-one and with senior staff
- Eliminate sabotaging behaviors that may impact your career growth
- Get better results in challenging situations without losing good working relationships
- Increase your status as a respected leader in your organization

Workshop Content

This workshop includes lecture, discussion, and extensive practice on-camera with individual coaching and immediate viewing for accelerated learning.

Topics covered:

- The components of leadership presence
- How others assess your credibility, approachability, and confidence
- Unintentional behaviors that sabotage your status with others
- Your power to set the tone in every interaction in the first 30 seconds and beyond

Coaching for each participant on:

- How you are likely to be perceived: what's working for you and what's not
- Specific adjustments that will allow you to come across with increased presence
- Appearing confident under pressure